

# NATIONAL SENIOR CERTIFICATE

**GRADE 12** 

# **SEPTEMBER 2013**

# ACCOUNTING MARKING GUIDELINE

#### **GENERAL RULES:**

- 1. Award full marks for the correct final answers. If the answer is incorrect, mark the workings provided. If a workings figure/amount is shown as a final answer, allocate the working mark.
- 2. "Method" marks are denoted by ✓
  - In calculations and final totals, at least one part of the workings must be correct to earn the mark.
  - In cases where answers of previous questions must be used, check the transfer.
  - Ignore brackets on statements, but check the operation before awarding marks.
- 3. Where penalties are applied, the marks for that section cannot be a negative. (foreign items)
- 4. For questions requiring explanations and comments, award part-marks. A good explanation will normally mention and explain a point. Beware of alternative wording reflecting the same points. This marking guideline provides some explanations they are not conclusive. Read the candidates' responses and give credit for their interpretations.
- 5. Where appropriate/acceptable, accept recognisable abbreviations.
- 6. This marking guideline is not conclusive. Educators are still expected to work through the entire paper and make reasonable adjustments within the framework of the mark allocation. Also read the learners' responses to the interpretative questions, and give credit for valid explanations (taking into account language difficulties.)

This marking guideline consists of 15 pages.

2	ACC	OUNTING	(SEPTEMBE	ER 2013)
QUES	STION 1		LO1(AS4); LO3	(AS6)
Recor	nciliations		(40 marks ; 24 m	inutes)
1.1	Bank Reconciliation			
1.1.1	Is the balance according to the b	ank statement fav	ourable or	
Any val	unfavourable? Explain. lid explanation ✓ ✓			
Favoura Credit b	able √ balance as per statement/bank credits our a	ccount with increases.		3
				1
1.1.2	Explain why.	ar on the reconcil	iation statement.	
	milar explanation √ √ nan 6 months old/stale cheque/no longer va	lid/will not be cashed b	v the bank.	2
				, <u> </u>
1.1.3  A valid	Cheque No. 1024 was issued to a Explain how this cheque should statements are being prepared a explanation  Bank will be debited (increase asset)  At the end of the financial year the account Only valid after the 7 May 2013. Therefore position of the business.	be dealt with whe t the end of this fi d Creditors will be cred t remains unpaid. (it is	n the financial nancial year.  dited (increase liability) ✓ a post-dated cheque)	4
114	Provide a suitable (appropriate)	reason for the R8	R0 that annears on	1
	the reconciliation statement.	eason for the Not	o that appears on	
Any val ●	lid explanation ✓ ✓  Bank error/debited business account with owner/duplicated charges/debit order.	cheque of another busi	ness or the	2
1.1.5	The large outstanding deposit we that R5 000 of that amount was in 2 April 2013. The cashier responsible subsequently resigned. Manager will not be recovered.	ncome from sales sible for deposits	received on at that time has	
(a)	What accounting entry/entries m	ust be made to ac	ljust the records?	

Dr Loss due to theft ✓✓ and Cr Bank (decrease the bank balance) ✓✓

above.

recovered.

Prudence ✓✓

A valid response ✓✓

(b) Name and explain the GAAP principle applicable to the adjustment

Regard this transaction in a pessimistic way. No certainty that the money will be

A conservative approach in reporting profits. Must take into account losses when detected.

	7000	UNTING			3
(c) Provide TWO suggesting prevent a recurrence of two valid responses ✓ ✓ ✓ ✓  Regular supervision/control of the privilege of duties / reminders for the privilege of the pri	of what happed the posits (docur	pened. (Intermentation)/rotat	nal control	s).	
<ul> <li>Division of duties/reminders f</li> <li>Use senior managers to do d</li> <li>Disciplinary action taken agai</li> </ul>	eposits/monito	r or investigate		S	4
<ul> <li>1.2.1 Explain the usefulness</li> <li>Any valid explanation ✓ ✓ (part man</li> <li>It is an important part of internal of assists in determining where/how</li> </ul>	ks for incomple control – identif	ete answers) fies debtors not			
	·		s for incomple	te answers)	3
1.2.2 Calculate the Debtors	Control bal	ance.			1
5 560 √√ (no marks for indiv	vidual amounts	·)			2
(		/			
1.2.3 If Z. Nomhle decides to would she be expected			• •	ow much	
740 – 5% = 703 + 170 =		onow calcula	ilionsj		
√√ √	☑ (1 part	correct to score	method mark,		4
1.2.4 If T. Naicker pays R500 analysis change in the provided)  DEBTOR	following r			able	
	DAYS	DAYS	DAYS	CURRENT	
T. Naicker	DAYS	DAYS 220	DAYS 820	1 230	
T. Naicker  Age analysis for next month	<b>DAYS</b> 0 or - ✓				
		220	820		4
Age analysis for next month  1.2.5 Explain TWO measure collection of money from TWO valid responses // //  • Offer discounts for early	0 or - ✓ s a busines om debtors payment	220 540 ✓✓	<b>820</b> 1 230 ✓	1 230	4
Age analysis for next month  1.2.5 Explain TWO measure collection of money from TWO valid responses	0 or - ✓ s a busines om debtors payment due accounts	220 540 ✓✓ s can introd	<b>820</b> 1 230 ✓	1 230	4
Age analysis for next month  1.2.5 Explain TWO measure collection of money from TWO valid responses V V V  Offer discounts for early Charge interest on overcents.	0 or - ✓ s a busines om debtors payment due accounts redit reference	220 540 ✓ ✓ s can introd	<b>820</b> 1 230 ✓	1 230	4
Age analysis for next month  1.2.5 Explain TWO measure collection of money from the collection of money	o or - ✓  s a busines om debtors  payment due accounts redit reference phone calls/Si	220 540 ✓ ✓ s can introd	<b>820</b> 1 230 ✓	1 230	4

QUESTION 2	LO3(AS4	ı١
QUESTION 2	LU3(A5 <sup>2</sup>	ŀ)

Inventory Sys	stems (3	30 marks	: 18 m	inutes)
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	(comments)	
		1
2.1	2.1.1 Calculate purchases of cameras during the year.	
	•	
	$60 \times 42 \times 10,80 = 27216 \checkmark$	
	$110 \times 44 \times 10,90 = 52756 \checkmark$	
	70 x 47 x 11,10 = 36 519 \(  \)	
	40 x 43 x 11,05 = 19 006 ✓ Total Purchases = <b>135 497</b> ☑	5
	2.1.2 Calculate the cost of sales (using the weighted average method).	
	$\checkmark$ $\  \                 $	
	$35\ 200 + 135\ 497 + 13\ 550$ x $292\ \checkmark$ 35 $200 + 135\ 497 + 13\ 550$	
	$(80 + 280)$ $\checkmark$ 184 247 / 360 = 511, 7 OR 512	
	360 21 491	
	= 149 445 ☑ (1 part correct to score method mark) 512 X 42 = 21 504 (closing stock)	
	184 247 – 21 504 <b>= 162 743</b>	
	Or: 512 x 292 = 149 504 (if rounded off weighted average) 184 247 - 21 304 = 162 743	
	104 247 - 21 431 - 102 130	6
		ī
2.2	Calculate the Gross Profit on sale of cameras.	
	√	
	219 000 - 149 445 or 149 504 = 69 555 or 69 496	3
2.3	Coloulate the number of comerce missing	Ī
2.3	Calculate the number of cameras missing.	
	(000)	
	(360)	
	(80 + 280) - 42 = 318 - 292(sold) = 26	
	✓ ✓ ✓ ☑ ✓ ☑ (1 part correct to score method mark)	
	(00, 000), 000, 40, 00	
	or $(80 + 280) - 292 - 42 = 26$	
	2 marks for – 42 if this option used	6
		1
2.4	Suggest TWO measures that the business can use in order to prevent	
	or detect the loss of stock.	
Tura	alid points $\checkmark\checkmark\checkmark\checkmark$	
TWO VE	·	
	Proper control of stock (documentation, ordering, etc.)	
	<ul> <li>Division of duties/rotation of duties (with regards to ordering, receiving stock)</li> </ul>	
	Security checks/cameras/tracking device	4
-	, and the second	-
2.5	The owner is satisfied with using the weighted average method to	
	valuate his stock. You, however, disagree.	
		Ī
2.5.1	Name another method that he could use.	
	First in First out (FIFO) ✓✓	2
	,	. ———
2.5.2	Dravida TWO nainta ta augusti vaur anawar	
	Provide TWO points to support your answer.	
Two se	eparate and valid points ✓✓ ✓✓	
	High value goods/sold in individual units	
	Price may vary significantly from each purchase (FIFO shows stock at the most recent	
	prices)	

QUESTION 2 TOTAL:

Easy to detect stock losses and/or shortages

### Manufacturing Accounts and Asset Management

(55 marks; 33 minutes)

### 3.1 Calculate the factory overhead cost. (Manufacturing overheads)

Indirect labour		37 300			
Consumable stores		19 740 ✓			
Rent expense	73 500 x <sup>4</sup> / <sub>7</sub> or <sup>(24</sup> / <sub>42</sub> )	42 000 ✓√			
Water and electricity	67 000 x 75%	50 250 ✓√			
Insurance	12 600 x <sup>3</sup> / <sub>4</sub>	9 450 🗸			
Sundry factory expe	36 260				
TOTAL FACTORY O	TOTAL FACTORY OVERHEAD COST				

No marks for workings. -1 for foreign items introduced (max -2)

8

# 3.2 MAJOLA SUPPLIERS

PRODUCTION COST STATEMENT FOR THE YEAR ENDED 30 JUNE 2013

Direct Material Cost (42 000 ✓ + 436 000 ✓ + 24	463 125	$\checkmark$	
Direct Labour Cost	Balancing figure	316 875	$\overline{\mathbf{V}}$
PRIME COST	(24 x 32 500)	780 000	<b>/ /</b>
Factory overhead costs	check 3.1	195 000	$\overline{\checkmark}$
TOTAL MANUFACTURING COST/ COST OF PRODUCTION	inspection	975 000	<b>V</b>

10

3.3

# 3.3.1 Calculate the direct material cost per unit

Check QUESTION 3.2 463 125 ÷ 32 500 = R14,25

3

### 3.3.2 Calculate the production cost per unit

Check QUESTION 3.2 975 000 ÷ 32 500 = R30 ✓ ✓ ✓

3

### 3.3.3 Calculate the number of units manufactured and sold to break even.

Check QUESTION 3.2

$$\frac{195\ 000+110\ 500}{R45-R30} = 20\ 366 \text{ or } 20367 \ \boxed{\checkmark}$$

### 3.4 Refer to the Unit Cost table provided.

# 3.4.1 Give a possible reason for the change in the direct material cost per unit.

One valid point ✓ ✓

Explanation must consider QUESTION 3.3.1 above.

- Inflation/scarcity
- Increase is more than the inflation rate therefore could be wastage
- Additional transport costs/price of petrol/storage, etc.
- Poor management and control of stock

2	

# 3.4.2 Suggest TWO measures that the business can use to keep these costs as low as possible.

Two valid and separate points ✓✓ ✓✓

- Look at using good quality substitutes
- Consider alternative cheaper suppliers/offering other after-sales services/bulk discounts
- Explore local suppliers (save on transport costs)
- Train workers to make effective use of materials (reduce wastage)

Any other valid explanation (award part-marks for incomplete answers)

4

3.5 3.5.1

# GENERAL LEDGER OF MAJOLA SUPPLIERS **EQUIPMENT (B5)**

2013 Jul	1	Balance	b/d	174 000					
				196 500					196 500
2013 Jan	1	Creditors Control ✓	CJ	24 500 ✓			Balance	c/d	174 000
2012 Jul	1	Balance	b/d	172 000	2013 Jan	1	Asset Disposal ✓		22 500 ✓

4

3.5.2

# **ASSET DISPOSAL (N12)**

2013 Jan	1	Equipment	22 500 ✓	2013 Jan	1	Accumulated depreciation on equipment (8 100 \(\simeq + 1 440 \(\simeq \simeq \))	9 540	<b>V</b>
						Bank √	6 000	<b>✓</b>
						Loss on sale of asset ✓	6 960	$\checkmark$
			22 500				22 500	

9	

3.6 Calculate the Depreciation on Vehicles amount that would appear in the Income Statement.

Vehicle:

 $133\ 499 - 99\ 150 = 34\ 749\ \checkmark\checkmark$ 

(SEPTEMBER 2013) AC	COUNTING 7
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# 3.7 You feel that the big loss on disposal of the computers is due to the depreciation policy. Explain.

Any valid explanation ✓✓✓

- 20% on diminishing balance method generally extends the useful life of assets.
- Computers (technological assets) lose value at a quicker rate due to modern advancements in technology.
- It would become difficult to dispose of such equipment as they may become out-dated or obsolete. Their depreciation should accommodate a shorter lifespan.

(award part marks for incomplete/partial answers)

3

# 3.8 Explain why delivery vehicle no. 2 is shown at a carrying value of R1.

Any valid explanation ✓✓

- Completely written off/fully depreciated/carrying value reached or equal to 0.
- Given a R1 value for record purposes.

Q0201101(017(2)	QUESTION 3 TOTAL:	55	
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QUESTION 4 LO1(AS5); LO3(AS5;AS6)

Companies: Financial Statements and Interpretation

(85 marks; 51 minutes)

### A Financial Statements and Interpretation

# 4.1.1 Briefly explain the GAAP principle that relates to doing adjustments at the end of the financial year.

Matching concept ✓ Any valid response. ✓

- Income and expenses are recognised and recorded in the period in which they apply.
- Expenses must be matched against the income earned in a specific financial year.

2

23

#### 4.1.2 INCOME STATEMENT FOR THE YEAR ENDED 28 FEBRUARY 2013

GROSS PROFIT	314 000		
Other Income	57 250		
Rent Income (51 300 ✓ + 4 860 ✓)	56 160		3
Profit on sale of asset	470		
Bad Debts Recovered	400	$\checkmark$	
Provision for Bad Debt Adjustment (1 075 – 855√√)	220		3
GROSS INCOME	371 250		
Operating Expenses	(305 875)		
Salaries	83 200		
Discount Allowed	1 450		
Audit fees	5 500		
Directors' fees	142 000		
Stationery	7 220		
Sundry Expenses	18 400		
<b>Consumable Stores</b> (7 330 √ − 1 130 √)	6 200		3
Insurance (6 400 ✓ – 3 200 ✓) or 6 400/2	3 200	$\checkmark$	3
Bad Debts	830	$\checkmark$	
Depreciation (28 000 + 6 375) <i>given</i>	34 375	✓	
Trading Stock deficit (32 800 – 29 300)	3 500	<b>//</b>	
OPERATING PROFIT	65 375		
Interest Income (4 125 √ + 1 375 √) or 4 125 x <sup>4</sup> / <sub>3</sub>	5 500	$\checkmark$	3
NET PROFIT BEFORE INTEREST EXPENSE	70 875		
Interest Expense (135 000 x <sup>12,5</sup> / <sub>112,5</sub> )	(15 000)	<b>√</b> ✓	
NET PROFIT BEFORE INCOME TAX	55 875		
Income Tax	(22 475)		
NET PROFIT FOR THE YEAR	33 400	V	

<sup>-1</sup> each for foreign entries (balance sheet accounts) max -2 Misplaced items must be marked wrong.

#### **MEERA TRADERS LTD** 4.2: **BALANCE SHEET AS AT 28 FEBRUARY 2013**

	NOTES		
ASSETS			
NON-CURRENT ASSETS		750 380	
Tangible Assets		700 380	
Financial Assets: Fixed Deposit		50 000	
CURRENT ASSETS		59 610 ☑	
Inventories (29 300 √ + 1 130 √)		30 430 ☑	(3)
Trade and other receivables  Check transfer		25 680 ☑	
Cash and cash equivalents (2 500 + 1 000)		3 500	
TOTAL ASSETS	(5)	809 990	
EQUITY AND LIABILITIES			
SHAREHOLDERS EQUITY		631 455	
Ordinary share capital		550 000	
Share premium		35 555	
Retained income 34 500 ✓ + 33 400 ☑ - (13 200 + 8 800) ✓		45 900 ☑	4
NON-CURRENT LIABILITIES		117 000	
<b>Loan: Sandy Bank</b> (135 000 ✓ – 18 000 ✓)		117 000	Or 2 marks
CURRENT LIABILITIES	inspect	61 535 ☑	
Trade and other payables (Creditors)  Accept various combinations for Trade and other payables		22 360 ✓	
SARS: (Income Tax) (22 475 – 20 000)		2 475 🗸	
Shareholders for dividends		8 800 🗸	
Short term portion of loan		18 000 ☑	
Bank overdraft		9 900 🗸	
TOTAL EQUITIES AND LIABILITIES	(13)	809 990	18

Note the general rules when awarding method marks.
-1 for foreign items (max -3) Balance Sheet accounts misplaced are not foreign. Award the marks (-1 for each misplaced item)

#### TRADE AND OTHER RECEIVABLES

Trade Debtors (17 530 ✓ – 830 ✓ + 400 ✓)	17 100	OR 3 MARKS
Provision for Bad Debts	(855)	✓
Accrued Income (1 375 √+ 4 860 √)	6 235	OR 2 MARKS
Prepaid expenses	3 200	✓
	25 680	Ī

4.3.1	4.3.1 (a) Calculate the CURRENT RATIO and the ACID TEST RATIO for 2013.						
CURR	ENT RATIO		ACID TEST RATIO				
	amounts transferred from QUESTION 4. 510 ☑: 61 535 ☑	.2	<ul> <li>✓</li> <li>✓</li> <li>(59 610 – 30 430) : 61 535 Check QUESTION 4.2</li> <li>29 180</li> </ul>				
		(3)	Or (25 680 + 3 500) 0,47 : 1 ☑ (4)	7	7		

# (b) Comment on the liquidity position of this business. Quote TWO financial indicators/figures to support your argument.

6

Must mention two of Current Ratio, Acid Test Ratio, Debtors Collection period and/or Creditors Payment period.  $\checkmark$ 

- -1 for any other ratios mentioned (if more than three ratios listed)
- √ √ for quoting figures
- √ √ for an explanation each
- Current ratio and the Acid Test ratio have decreased and are well below efficient levels.
- Debtors take too long to settle their accounts (30 days)
- Creditors are paid well within the normal 60 days allowed

<ul> <li>4.3.2 Shareholders were not happy with the dividends they received.</li> <li>Calculate the dividend per share (DPS) and the earnings per share (EPS) for the current year.</li> </ul>							
<b>DPS</b> 22 000 13 200 ✓ + 8 800 ✓ x 100 110 000 ✓	<b>EPS</b> ☑ 33 400 x 100 110 000 ✓						
= 20 cents ✓	= 30 cents (30,3) ☑						

• Use your findings above (as well as other financial indicators provided) to explain why the shareholders are unhappy.

Two valid explanation ✓ ✓ ✓ ✓

- The shareholders received a lower DPS than last year, although the EPS increased.
- The business chose to retain income rather than distribute dividends.
- Further, the ROSHE is much higher than interest on alternative investments (meaning that they should be pleased) yet the DPS is reduced.

4.4 The company intends issuing all unissued shares in the next financial year. One of the shareholders approached a director and requested that he be allowed to purchase the shares before they are offered to the public. Should he be allowed to do this? Explain.					
Any valid explanation ✓ ✓ No. ✓					
<ul> <li>It is unethical and against the Company's Act.</li> <li>All shares must be advertised and the general public must have access to the (Transparency).</li> </ul>	nem.				
<ul> <li>The Shareholders become members of the public and must compete for the market. (award part marks for incomplete/partia</li> </ul>					
B Auditing and Professional Bodies					
4.5 Explain why it is important for the independent auditor to be	oe a member				
of a professional body such as SAICA.  Any valid response ✓ ✓					
<ul> <li>Assurance of knowledge of accounting and auditing principles/ensures uniform</li> </ul>	ormity or				
standardisation of treatment of financial information					
<ul> <li>Continuous professional training/bound by a professional code of conduct/c in his duties</li> </ul>	annot be negligent 2				
4.6 Give an example of the evidence that auditors would use in	າ compiling an				
audit report.  Any valid response ✓ ✓					
Any one of:					
asset register;					
<ul><li>stock register;</li><li>record of debtors and creditors;</li></ul>					
<ul> <li>journals and documents, etc.</li> </ul>	2				
,					
4.7 What does "on a test basis" imply? Explain.					
Any valid response <	ura) thay give an				
<ul> <li>Auditors do random sampling (they do not check every document or proced opinion based on the sample they tested.</li> </ul>	are) triey give arr				
· · ·					
4.8 Explain why the company should be satisfied with this aud	lit report.				
<ul> <li>Any valid response ✓ ✓</li> <li>The report is unqualified. No material errors/problems detected/auditors are</li> </ul>	satisfied that fair				
presentation is noted/the statements are reliable.	2				
QUESTION 4 TOTAL: 85					

QUESTION 5 LO1(AS5)

## **Cash Flow and Interpretation**

(45 marks ; 27 minutes)

# 5.1

### GENERAL LEDGER OF HONEY DEW LTD

SARS: INCOME TAX (B9)

2013 Feb	28	Bank	CPJ	67 000 ☑	2012 Mar	1	Balance	b/d	8 000 ✓
					2013 Feb	28	Income Tax ✓	GJ	54 000 ✓
							Balance	c/d	5 000 ✓
				67 000					67 000
2013 Mar	1	Balance	b/d	5 000					

5

## **ORDINARY SHARE DIVIDENDS (N12)**

2012 Aug	31	Bank	CPJ	20 000 ✓	2013 Feb	28	Appropriation ✓	GJ	65 000 ☑
2013 Feb	28	Shareholders for Dividends ✓	GJ	45 000 ✓					
				65 000					65 000

5

5.2

CASH GENERATED FROM OPERATIONS			
Net Profit Before Tax ✓		180 000	✓
Adjustments for:			
Depreciation		88 500	✓
Interest paid	23 100	✓	
	291 600		
Cash effects of changes in working capital		(117 900)	
Increase in inventories (290 000 – 200 000)	1 mark for the amount and 1	(90 000)	<b>//</b>
Increase in debtors (192 500 – 160 000)	(32 500)	<b>//</b>	
Increase in creditors (77 000 – 72 400)	4 600	<b>//</b>	
CASH GENERATED FROM OPERATIONS	operation	173 700	$\checkmark$

11

### 5.3: Extract of the Cash Flow Statement

CASH FLOW FROM FINANCING ACTIVITIES operation	195 000 🗹
Proceeds from shares issued (200 000 ✓ + 55 000 ✓)	255 000 🗹
Repayment of non-current liabilities (loans) (120 000 – 180 000)	(60 000)
Outflow and Inflow must be shown to score the marks	

5.6 Is the company highly geared or lowly geared? Explain your answer by making use of an appropriate ratio/indicator.

Debt : Equity Ratio ✓ 120 000 : 866 000 0,12 : 1 ✓

Very lowly geared. Company is not making extensive use of borrowed capital (loans). Instead they issued more shares.

Can consider making more effective use of loans (positive gearing)

√√ for an explanation.

5.7 Identify TWO possible ways in which the funds (raised through shares issued) were utilised.

Any 2 reasons ✓✓ ✓✓

- Loan was paid
- Increased inventories
- Bank overdraft paid

**QUESTION 5 TOTAL:** 

QUESTION 6 LO2(AS3); LO3(AS6)

Budgeting (45 marks ; 27 minutes)

6.1 Complete the following table by placing the correct amount in the correct column/s. *Note that amounts can go in more than one column.* 

NO	INFORMATION	CASH BUDGET		PROJECTED INCOME STATEMENT	
		RECEIPT	PAYMENT	INCOME	EXPENSE
(a)	Cash sales are expected to be R7 400 per month at a 25% mark-up on cost.	7 400 ✓		7 400 ✓	5 920 ✓✓
(b)	An old computer with a carrying value of R4 400 will be sold for R2 500 cash in the next month.	2 500 ✓			1 900 ✓✓
(c)	Depreciation on equipment is estimated to be R950 per month.				950 ✓
(d)	An annual insurance premium of R5 200 was paid by cheque. R1 200 is for the next financial year.		5 200 ✓		4 000 ✓

6.2.1 Calculate the percentage of goods sold on credit.

OR

(15 500 + 46 500) = 62 000 [total sales for July] If August sales is used

 $\sqrt{\frac{46500}{62000}}$  x 100 = 75%  $\nabla$  (16 000 + 48 000) = 64 000  $\frac{48000}{64000}$  x 100 = 75%

6.2.2 • Calculate the amounts represented by (a), (b) and (c) on the debtors collection schedule.

- (a)  $46\,500\,\mathrm{x}\,55\%\,\checkmark = 25\,575\,\boxdot$
- **(b)**  $48\ 000\ x\ 30\% \checkmark = 14\ 400\ \square 2\% = 14\ 112\ \square$
- (c) (a) above (b) above 6 120 + 25 575 + 14 112 = 45 807 ☑ ✓ (inspect)

 Is the business controlling credit effectively? Motivate your answer by quoting appropriate figures from the information.

No. ✓

√ for figure √√ for explanation

- Credit terms are 30 days. Only 30% of debtors are expected to pay. (Budgeted) maybe the 2% discount is not a good enough incentive.
- Even the R48 201 expected to be received in July, only R41 120 was received. Debtors are not pressured to pay on time.

4

6.2.3 Calculate the percentage increase in the Rent Inco
--

$$\frac{315 \checkmark \checkmark}{\frac{(4815 - 4500)}{4500 \checkmark}} \times 100 = 7\% \ \Box$$

4

## 6.2.4 Calculate the amount of the interest on investment. (Refer point 7)



# 6.2.5 Taking into account point 4 and 5 from the information, calculate the value for (d).

July total sales = 
$$(46\ 500\ +\ 15\ 500) = 62\ 000\ \checkmark\ x \frac{100}{125}$$
  $\checkmark = 49\ 600\ \boxdot\ -6\% = 46\ 624\ \boxdot$ 



# 6.2.6 Taking into account point 6 from the information, calculate the value for (e).

$$12\ 600 \div 3 = 4\ 200 \ \checkmark \ each \ x \ 108\% = 4\ 536 \ \checkmark \ x \ 4 = 18\ 144 \ \Box$$

**Or** 
$$^{12\,600}/_3$$
 x 4 x  $^{108}/_{100}$  = 18 144



# 6.2.7 Should the employees be satisfied with the salary increase they will receive? Motivate your answer.

Yes or No ✓ Explanation ✓ ✓

**Yes.** It is above the inflation rate which is between 6-7 %.

OR

No. It is almost equal to the inflation rate and does not contribute to improving their standard of living.

3	

# 6.2.8 Identify TWO payments that you consider to be poorly managed. Provide advice to the manager on how to improve the internal control of these items.

#### TWO PAYMENTS:

Telephone/Stationery/Drawings (Any 2) ✓ ✓

#### ADVICE:

One valid explanation ✓ ✓

- Need to investigate why they went over the budget.
- Possible abuse of company resources by employees.
- Improve the usage of paper and record/limit the use of the telephones/insert dialling codes, etc.

4

$\sim$ 1	IFSTI	$\sim$ T	$\Delta T$	A I
	1 – > 1 1	n		4

A	
4	. ~

**GRAND TOTAL: 300**